

Sub-Distributor Brochure



Defibtech Lifeline AEDs

WHY BECOME A SUB-DISTRIBUTOR?

AED Solutions has a Sub-Distributor model in place that offers the following:

- Pricing competitive to purchasing direct from the manufacturer
- No formal distribution agreements to sign
- No inventory or annual quantity requirements
- No MDEL license applications or certifications required
- Defibtech product marketing literature (personalized if requested)
- Pre and post customer sale Paramedic support

This model is hassle free and works well for safety supply distributors and training agencies. We accommodate everyone from those purchasing single units, multiple units and volume purchasing for resale throughout the year. We will tailor a program and pricing specific to your corporate needs including personalized marketing material and support.

AED Solutions carries the required Health Canada Medical Device Establishment License (MDEL). This license requires you to have a comprehensive end user tracking system and protocols in place. There is a reoccurring annual fee for this license that is based on the volume of sales each year as well as Health Canada inspector on-site inspections to ensure compliance.

If you are interested in becoming a Sub-Distributor we would love to hear from you. Please contact us at 1 800 260 6362 or via email at distributor@aedolutions.ca



AED Solutions

1 800 260 6362

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AED Program Specialist

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